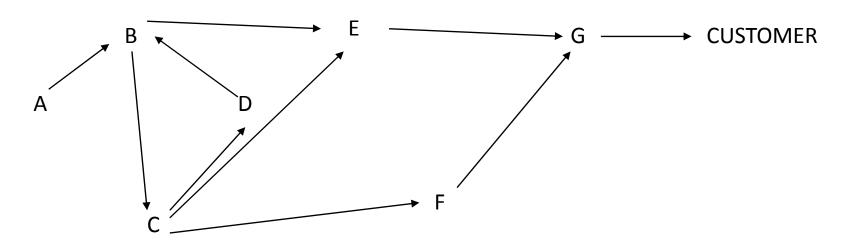
Innovative organizing

Edge Cities Network Meeting in Nacka January 28, 2010 sven@hamrefors.se

Value Network

VALUE CHAIN $A \longrightarrow B \longrightarrow C \longrightarrow D \longrightarrow CUSTOMER$ Up-streams

VALUE NETWORK



Reasons

- Knowledge as production factor
- ICT as a connecting factor

Implications

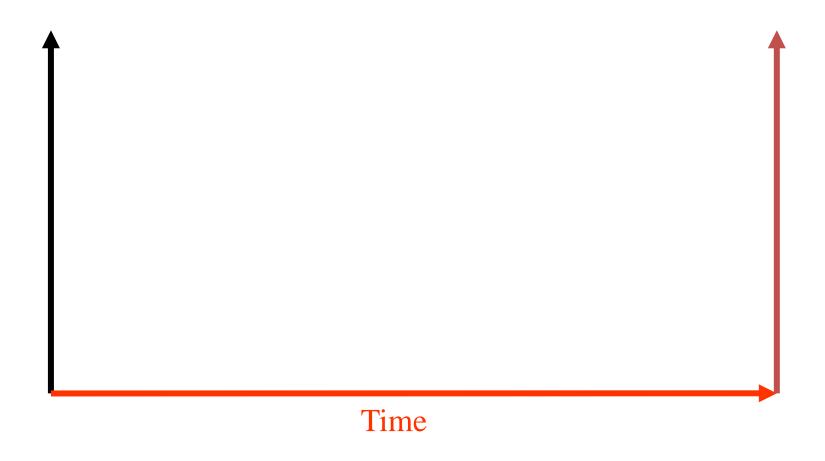
- Low barriers of entry
- High risk of exit
- Old "truths" are dismissed
- Innovation becomes more important

The Network Economy

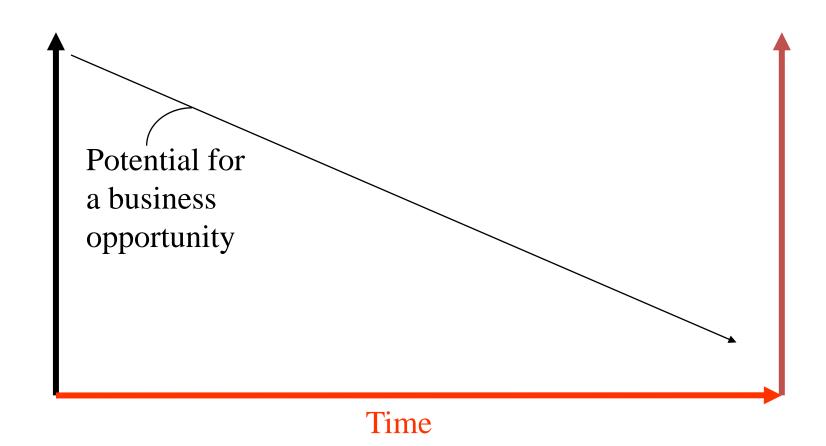
- Collective value creation
- Dependencies
- Uncertainty
- Speediness
- Position

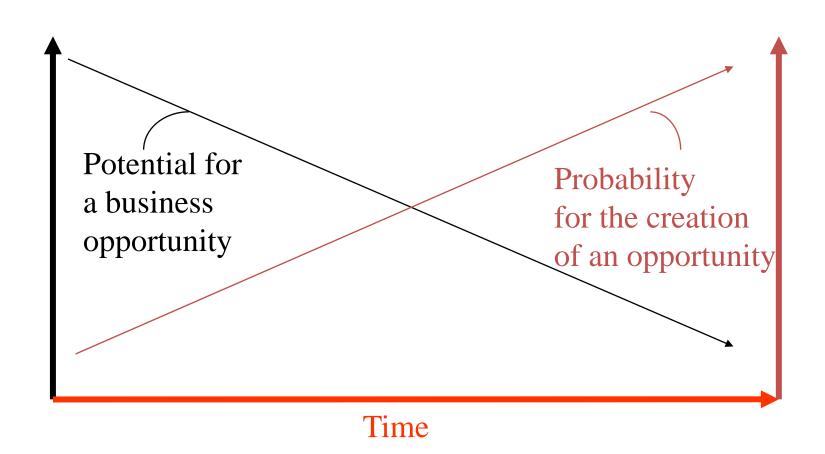
Positioning

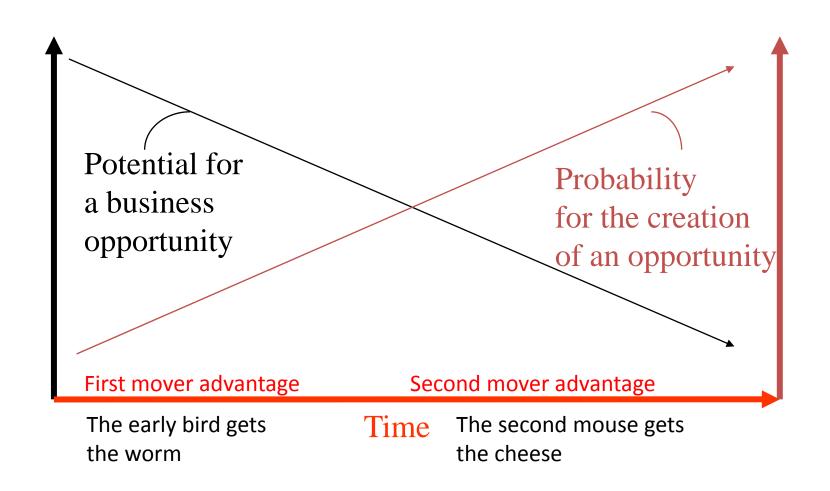
- Understand the potential of a position
- Influence the network
- Exceed expectations











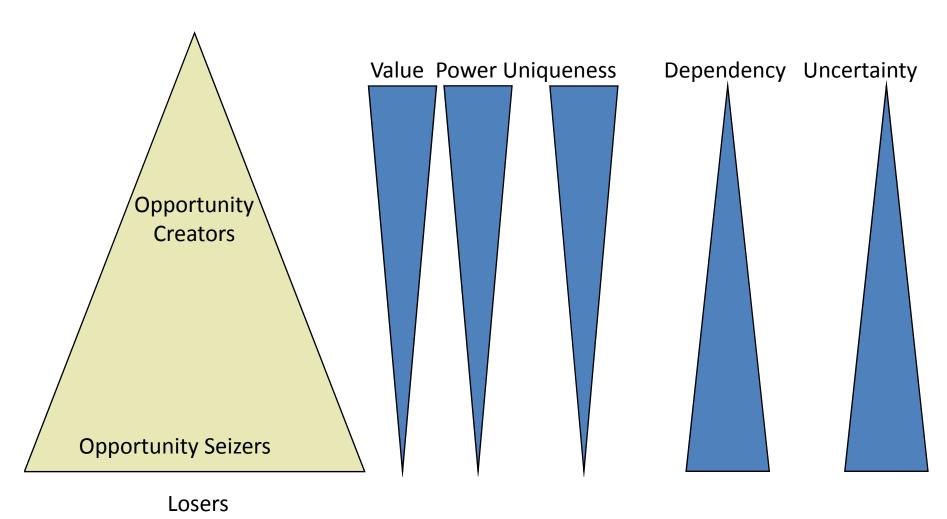
First mover

Second mover

Innovation
Serendipity
Own resources
Inside-out strategy
Create opportunity
Assimilate ambiguity

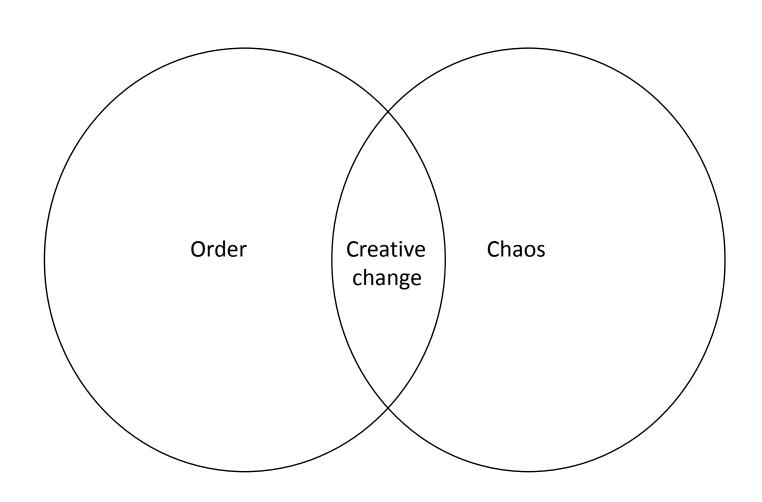
Innovation/imitation
Systematic search
Network resources
Outside-in strategy
Seize opportunity
Allocate uncertainty

The Network Hierarchy

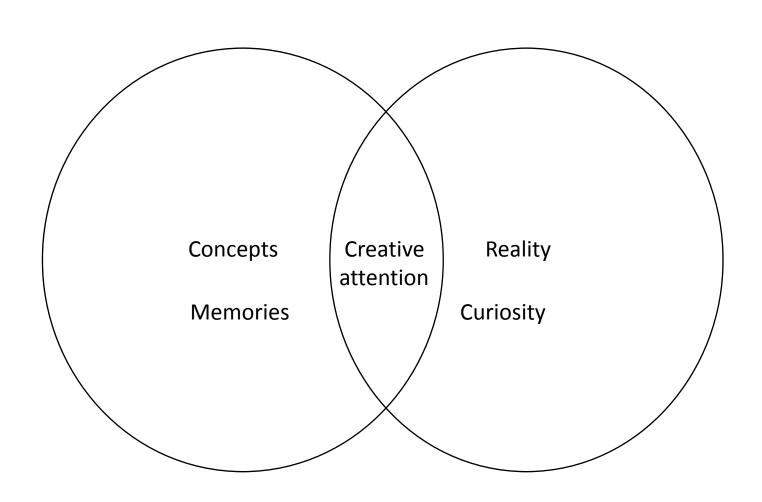


It is a Darwinistic world indeed...

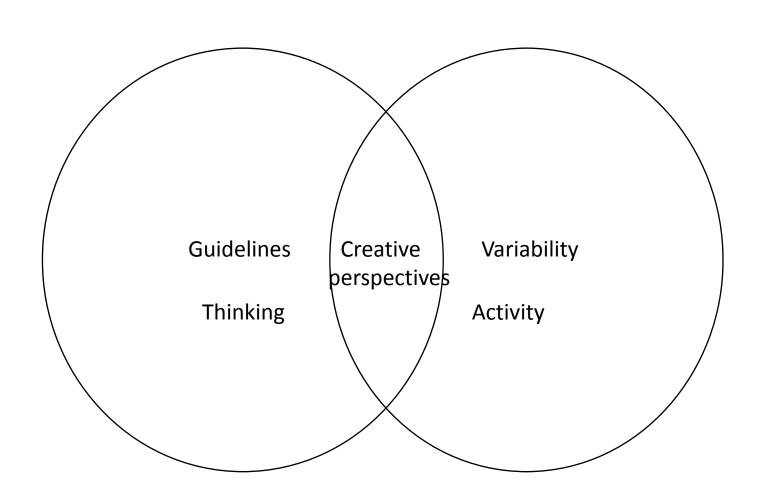
Chaos Theory



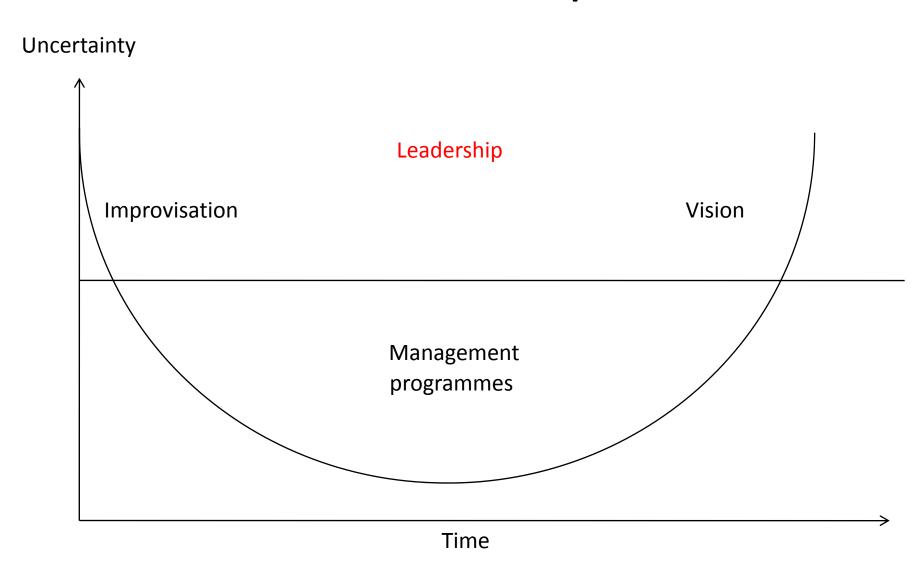
Cognition



Communication



Leadership



Communicative Leadership

Up-streams

Down-streams

Co-ordination & Performance

Ideological positioning

Co-ordination & Performance

Communicative Leadership

Up-streams

Co-ordination & Performance

Ideological positioning

Broaden, balance

Co-ordination & Performance

Co-ordination & Performance

Co-ordination & Performance

Context

A combination of ideological & contextual leadership

Ideological Leadership

- Create the vision
- Enabling the vision in the moment
- Live the vision
- Enable direct performance

Contextual Leadership

- Understanding of context
- Support the ideological leadership
- Relationship development
- Communicative strength of the organisation

The Mission

Process

Organizational wide influence

To assume responsibility for the communicative ability of the organization

Structure

Social interaction

Aiming to support conceptual focus & variability in action

PROCESS

- Flow
- Co-ordination in communication
- Speediness
- Feedback
- Knowledge integration

STRUCTURE

- Physical appearance
- Transparency of the communication
- Mission definitions

SOCIAL INTERACTION

- Interactive culture and rules
- Interaction design of dialogue
- Interaction in networks

ORGANIZATIONAL WIDE INFLUENCE

- Strategy to be influenced
- Strategy to influence
- Transparency and structural holes